



BANKERS' BANK OF KANSAS

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INDICATIVE FIXED-RATE CD PRICING FOR WEEK OF: 1/30/12
SETTLEMENT DATE: 2/08/12 or greater

Levels represent best efforts and are subject to change
 Takedown Levels Upon Request

Bankers' Bank of Kansas, N.A.
 P.O. Box 20810
 Wichita, KS 67208

DEPOSIT TERM	SUGGESTED ALL IN COST
3 MO	.25 - .30%
6 MO	.30 - .35%
7 MO	.30 - .40%
9 MO	.35 - .40%
1 YR	.40 - .55%
15 MO	.40 - .45%
18 MO	.50 - .55%
2 YR	.60 - .65%
30 MO	0.70%
3YR	.75 - .85%
42 MO	.85 - 90%
4 YR	1.00 - 1.10%
54 MO	1.15%
5 YR	1.25 - 1.35%
5.5 YR	1.45 - 1.50%
6 YR	1.55 - 1.75%
7 YR	1.90 - 2.05%
8 YR	2.15%
9 YR	2.30 - 2.40%
10 YR	2.45 - 2.60%
12 YR	2.70%

Callable CD Pricing	
Term	All in Cost
2 YR	0.65%
30 MO	.70 - .75%
3 YR	.80 - .85%
42 MO	.95 - 1.00%
4 YR	1.05 - 1.15%
54 MO	1.15 - 1.25%
5 YR	1.35 - 1.40%
66 MO	1.45 - 1.55%
6 YR	1.65 - 1.80%
7 YR	1.90 - 2.05%
8 YR	2.15%
9 YR	2.30 - 2.40%
10 YR	2.45 - 2.55%
12 YR	2.65 - 2.75%
15 YR	2.80 - 2.90%
20 YR	2.89 - 2.99%
25 YR	2.89 - 2.99%

Callable CDs:
 Lock out period can be structured according to bank's discretion:
 3 mos, 6 mos, 1 yr or even longer

****IDC SCORE MAY FACTOR PRICING****

Callable Step 3 year / 1 year	
1 yr: .50%	YTC: .50%
2 yr: .75%	YTM: .71%
3 yr: .90%	All in Cost .86

Callable Step 4 year/1 year	
1 yr: .75%	YTC: .75%
2 yr: .95%	YTM: 1.01%
3 yr: 1.00%	
4 yr: 1.35%	All in Cost: 1.16%

Callable Step 5 year / 1 year	
1 yr: 1.00%	
2 yr: 1.10%	YTC: 1.00%
3 yr: 1.15%	YTM: 1.24%
4 yr: 1.25%	
5 yr: 1.75%	All in Cost 1.39%

Callable Step 6 year / 1 year	
1 yr: 1.00%	6 yr: 2.20%
2 yr: 1.20%	
3 yr: 1.40%	YTC: 1.00%
4 yr: 1.50%	YTM: 1.50%
5 yr: 1.70%	All in Cost 1.65%

